

VIETNAM DAILY

[Market Commentary]

Stocks fluctuated and dropped at the end of the session with heavier trading volumes, led by real estate

[Futures/ETFs]

Futures fell in line with the cash market

[Market Movers]

DGW, GIL

[Company Updates]

MSN

December 16, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	1,052.48	-0.27
VN30	1,064.07	-0.38
VN30 futures	1,060.00	-0.46
Hanoi	212.99	+0.02
HNX30	363.09	+0.37
UPCoM	72.19	-0.55
USD/VND	23,546	+0.06
10-yr govt bond (%)	4.89	+0
Overnight rate (%)	4.99	+54
Oil (WTI, \$)	74.98	-1.48
Gold (LME, \$)	1,777.33	+0.03



Market Commentary

VNIndex 1,052.48P (-0.27%) Volume (mn shrs) 790.2 (+25.6%) Value (U\$mn) 658.7 (+25.7%)

HNXIndex 212.99P (+0.02%)
Volume (mn shrs) 101.7 (+39.0%)
Value (U\$mn) 55.4 (+23.6%)

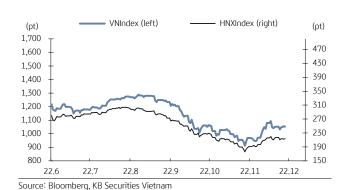
UPCoM 72.19P (-0.55%)
Volume (mn shrs) 48.0 (+43.7%)
Value (U\$mn) 16.4 (+16.3%)

Net foreign buy (U\$mn) +11.7

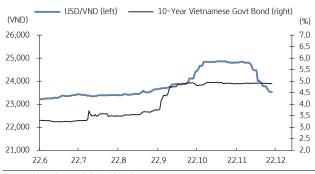
Stocks fluctuated and dropped at the end of the session with heavier trading volumes, led by real estate. Foreign investors were net buyers on Hoa Phat Group (HPG, +5.4%), SSI Securities (SSI, -1.2%), and VNDirect (VND, +0.9%). Oil prices fell 2% on December 15 as investors worried about the outlook for fuel demand amid strong USD and interest rate hikes. Oil & gas shares like PV Technical Services (PVS, -0.86%) and Binh Son Refinery (BSR, -1.99%) closed down.

Research by IMF forecast real estate prices in Asia could fall sharply in 2023 as higher interest rates make it difficult for middle-income people to buy houses. Real estate stocks dropped on the news – Khang Dien House (KDH, –2.48%) and Vinhomes (VHM, –2.76%).

VN Index & HNX Index

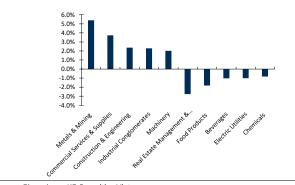


USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

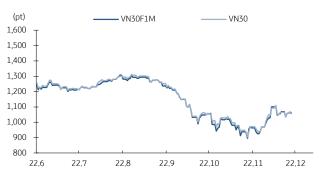
Futures/ETFs

VN30 1,064.07P (-0.38%)
VN30 futures 1,060.0P (-0.46%)
Open 1,059.2P
High 1,076.0P
Low 1,053.8P

Futures fell in line with the cash market. The basis opened at the intraday low of -13.1bps, and then fluctuated between -6.1 and 2bps before closing at -4.1bps. Trading volumes increased slightly today.

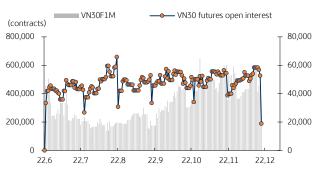
Contracts 298,610 (-8.9%)

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



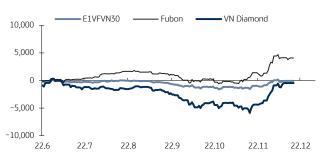
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in Fund Total Asset

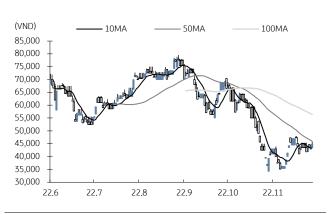


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

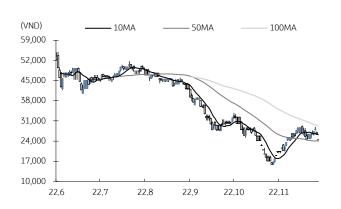
Digiworld (DGW)



Source: Bloomberg, KB Securities Vietnam

- DGW closed up 1.58% to VND44,900.
- DGW announced it was about to issue 4 million ESOP shares or 2.45% of the outstanding shares between December 23, 2022 and January 13, 2023. The issuance price is VND10,000/share, 77% lower than DGW's closing price on December 14, which is VND43,500/share. The shares will be restricted from being transferred for one year from the end of the issuance.

Binh Thanh Import-Export (GIL)



Source: Bloomberg, KB Securities Vietnam

- GIL closed down 6.86% to VND24,450.
- GIL filed a lawsuit against Amazon to protect the company's legitimate interests in accordance with the content agreed upon by the two parties. GIL expects USD280 billion in compensation to cover costs, including costs of finished products, raw materials and investments in factories during the COVID-19 pandemic.



Masan Group (MSN)

Consumption showed signs of leveling off

December 15, 2022

Analyst Pham Phuong Linh linhpp@kbsec.com.vn

Excluding the animal feed segment, MSN's 9M22 net revenue would increase slightly by 4.8% YoY Masan Group (MSN) announced 9M22 results with consolidated net revenue down 14.3% from the high base achieved in 9M21 to VND55,546 billion as the firm sold its feed-related business of Masan MEATLife (MML) or MNS Feed to De Heus. Excluding this segment, MSN's net revenue would increase by 4.8% YoY on the growth of Masan High-Tech Materials (MHT) (+21.3% YoY) and Masan Consumer (MCH) (+5.5% YoY).

We revise MCH's 2022–23F revenue down due to negative macroeconomic factors We see that inflation has affected growth in real income, thus curtailing consumers' purchasing power. This would hamper business results in 2023, so we revise MCH's 2022–23F revenue down by 5% against the previous projection.

The new model WINLife achieved successful initial results right in the pilot phase

In 3Q22, WinCommerce (WCM) converted 30 Winmart+ locations into WIN stores serving essential daily use items. Right in the pilot phase, this model (WINLife) showed positive signals with revenue/m² up 20% and EBIT margin up 60bps to 5.1% per store compared to pre-conversion.

We recommend BUY for MSN with a target price of VND118,100/share

For 2022F, we expect MSN's NPAT to reach VND4,464 billion (-55% YoY, excluding MNS Feed) on net revenue of VND76,636 billion (-13.5% YoY). For 2023F, those figures should be VND5,751 billion (+28.8% YoY) and VND85,795 billion (+11.9% YoY), respectively. Therefore, we maintain our BUY recommendation for MSN stocks with a target price of VND118,100/share, 22.9% higher than the closing price on December 14, 2022.

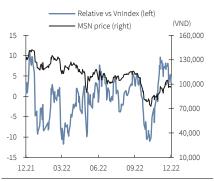
Buu maintain

Target price	VND 118,100
Upside/Downside	22.9%
Current price (Dec 14, 2022)	VND 96,000
Market cap (VNDtn/USDbn)	136/5.7

Trading data	
Free float	40.0%
3M avg trading value (VNDbn/USDmn)	174.7/7.4
Foreign ownership	28.78%
Major shareholder	Masan Group
	(MSN) (31,23%)

Share price perforn	nance			
(%)	1M	3M	6M	12N
Absolute	-1	-11	-12	-25
Relative	-9	0	0	3

FY-end	2020A	2021A	2022F	2023F
Net revenue (VNDbn)	77,218	88,629	76,636	85,795
Operating income (VNDbn)	1,196	11,273	5,638	7,264
NPAT (VNDbn)	1,395	10,101	4,464	5,751
EPS (VND)	1,054	7,269	3,135	4,039
EPS growth (%)	-77.8	+58.9	-56.8	+28
P/E (x)	84.3	23.5	36.4	28.2
P/B (x)	7.4	8.4	3.3	3.4
ROE (%)	9	41	19	23
Dividend yield (%)	0	1.05	0	0



Source: Bloomberg, KB Securities Vietnam

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.38%	0.62%
Cum. return	-30.71%	-18.68%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/12/16	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	47,850	1.8%	23.9%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
Binh Son					- High crack spreads would boost BSR's revenue and profit
Refinery (BSR)	22/06/30	14,800	-0.7%	-48.1%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung Quat Refinery
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	112,900	-0.1%	47.3%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	116,200	-3.1%	-39.5%	- Positive long-term outlook for industrial park industry
(NTC)					- Healthy financial structure
54:55					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	79,000	2.3%	167.2%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	77,900	0.3%	221.1%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
Mintin Book					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	01/31/2020	28,050	-0.7%	48.4%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	106,400	0.1%	45.0%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	20,400	5.4%	83.2%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	23,000	0.9%	123.8%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
HPG	5.4%	21.2%	125.6
SSI	1.2%	41.0%	93.8
VND	0.9%	19.6%	76.5
NVL	1.7%	5.6%	62.3
DIG	4.4%	3.7%	50.1
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VRE	-6.1%	32.3%	-196.2
MSN	-4.8%	30.6%	-218.6
VNM	0.5%	56.1%	-132.2
VIC	-3.6%	12.9%	-66.6
STB	-1.9%	26.7%	-131.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Commercial Services & Supplies	11.4%	TLG, ILB, APC, ST8
Trading Companies & Distributors	9.2%	VPG, TSC, BTT, TNA
Machinery	8.6%	TCH, HHS, SRF, SHA
Energy Equipment & Services	6.1%	PVD, PVT
Metals & Mining	5.9%	HPG, HSG, NKG, KSB
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Real Estate Management &	-8.3%	VHM, VIC, NVL, BCM
Development		
Food Products	-2.7%	VNM, MSN, KDC, VHC
Marine	-2.0%	VSC, VOS, SKG, VTO
Industrial Conglomerates	-1.2%	REE, BCG, PET, EVG
Electrical Equipment	-0.6%	GEX, SAM, CAV, RAL

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
IDC	1.9%	0.6%	40.5
SHS	4.2%	5.8%	17.5
HUT	4.2%	0.9%	14.1
CEO	0.9%	0.5%	1.2
PVI	-0.2%	59.1%	0.2
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
THD	-5.6%	1.2%	-55.3
PVS	-0.9%	18.4%	-6.7
MBS	-0.7%	0.7%	-0.2
VCS	0.6%	3.1%	-0.1
VGS	9.4%	0.4%	-0.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Metals & Mining	62.9%	HPG, HSG, NKG, KSB
Construction & Engineering	54.8%	DIG, HDG, VCG, PC1
Capital Markets	51.7%	SSI, VND, HCM, VCI
Building Products	42.6%	VGC, BMP, SHI, DAG
Energy Equipment & Services	42.3%	PVD, PVT
	Chg	Key
Top 5 worst performers	(%)	stocks
Beverages	-4.7%	SAB, BHN, SMB, SCD
Gas Utilities	-4.5%	GAS, PGD, PMG
Construction Materials	0.0%	HT1, PTB, GAB, ACC
Unclassified	0.0%	CKG, PSH, NHH, ABS
Paper & Forest Products	1.5%	DHC, HAP, HHP, VID

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)		Performa	ince (%)	
				USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	YTE
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	197,944 (8.2)	22.5	42.0	50.5	14.7	3.7	4.2	2.1	2.0	-3.6	-13.9	-3.3	-38
	VHM	VINHOMES JSC	79,385	339,478	(8.6)	26.6	6.7	5.7	35.9	22.3	21.4	1.4	1.2	-2.8	-8.9	9.8	-3
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	78,596 (3.2)	17.8	23.8	16.5	-7.6	7.8	10.6	1.8	1.7	-6.1	-9.3	-1.3	-1
estate	NVL	NO VA LAND INVES	45,853	86,712 (3.768)	764,122	31.3	6.1	4.5	6.7	10.8	13.1	0.6	0.4	1.7	9.3	-46.1	-8
	KDH	KHANG DIEN HOUSE	28,347	19,167 (833) 12,594	97,873 (4.0) 239,872	11.6	16.6	14.7	13.7	11.1	11.4	1.7	1.5	-2.5	-8.5	35.8	-4
	DXG	DATXANH GROUP	21,130	(547)	(9.9)	13.9	10.9	12.6	-	8.3	6.4	0.7	0.7	0.0	5.2	65.6	-5
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	125,606 (5.2)	6.3	13.7	11.9	11.7	21.1	19.0	2.8	2.3	0.3	3.1	6.1	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	71,656	12.7	12.4	9.6	-5.3	18.1	18.8	2.0	1.6	-0.3	-0.8	9.0	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925) 137,021	208,710 (8.6) 190,553	0.0	4.8	4.7	14.3	20.8	17.5	0.9	0.8	-1.2	3.2	31.9	
	CTG	VIETNAM JS COMM	28,512	(5.955) 101,381	(7.8) 386,458	1.4	8.5	7.7	50.3	16.3	17.6	1.3	1.2	-0.7	0.0	13.1	-
Banks	VPB	VIETNAM PROSPERI	15,296	(4.406) 73,327	(16.0) 249,825	0.0	6.5	7.3	18.8	21.3	16.1	1.2	1.1	1.6	9.5	19.4	-1
	MBB	MILITARYCOMMERC	16,173	(3.187) 40,641	(10.3) 46,706	0.0	4.8	4.2	14.6	24.9	22.9	1.1	0.8	-0.8	3.3	24.5	-
	HDB STB	HDBANK SACOMBANK	16,320 18,600	(1.766) 33,548	(1.9) 550,012	4.2	5.5	5.1	23.3	23.2	20.7	1.2	1.0	3.3	3.0	16.1 41.2	-
TF	TPB	TIEN PHONG COMME	20,630	(1.458) 28,732	(22.7) 199,758	0.0	7.2	6.8	37.4	20.5	18.1	1.2	1.0	0.0	2.2	10.3	-
	EIB	VIETNAM EXPORT-I	18,500	(1.249) 22,745	(8.3) 139,711	0.2	_		27.3	17.7	14.6			-2.1	22.9	40.5	_
	BVH	BAOVIETHOLDING	61,900	(988) 45,950	40,716	21.0	-	-	15.8	-	-	-	-	0.2	3.5	4.9	
Insurance	ВМІ	BAOMINHINSURANC	22,250	(1.997) 2,439 (106)	(1.7) 5,267 (0.2)	14.2	-	-	9.1	-	-	-	-	0.2	1.2	23.2	-
	SSI	SSISECURITIESC	20,676	19,947	482,552 (19.9)	55.4	-	-	-3.2	-	-	-	-	1.2	1.2	38.0	-
Securities	VCI	VIET CAPITAL SEC	21,154	9,108 (396)	223,672 (9.2)	71.9	-	-	-4.0	-	-	-	-	3.0	4.9	47.6	-
Securities	HCM	HOCHI MINH CITY	22,265	8,907 (387)	175,355 (7.2)	52.4	-	-	-19.0	-	-	-	-	-1.3	4.5	40.7	-
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	471,511 (19.5)	27.2	-	-	36.3	-	-	-	-	0.9	3.5	52.1	-
	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900)	192,154 (7.9)	42.1	19.4	17.2	4.0	26.5	29.7	4.8	4.7	0.5	-2.5	4.7	
Consumer	SAB	SAIGON BEER ALCO	192,500	(5.365)	42,139 (1.7)	36.9	21.8	19.7	7.3	23.5	22.8	4.7	4.1	-1.1	-0.5	-2.0	
staples	MSN	MASAN GROUP CORP	79,250	(4.855)	(5.0)	16.5	29.8	22.6	-51.9	11.1	14.4	3.5	3.3	-4.8	-3.6	2.9	-
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	31,000 (1.3)	48.8	-	-	-	-	-	-	-	1.7	3.4	22.6	-
la disertatata	V)C	VIETJET AVIATION	131,800	69,042 (3.001)	46,973 (1.9)	11.0	-	-	-88.5	-	-	-	-	0.1	1.3	10.9	
Industrials (transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	25,658 (1.0)	10.8	15.5	15.9	-57.0	13.7	13.2	2.1	1.9	- 1.5	-1.4	13.3	
	CII	HOCHI MINH CITY	22,600	5,398 (235)	82,711 (3.4)	38.4	4.5	22.3	65.7	16.0	3.0	0.7	0.7	2.7	4.9	30.4	-
	ROS	FLC FAROS CONSTR	3,670	2,083 (091) 10,411	#N/A (#N/A) 241,698	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	(452) 5,438	(10.0) 18,009	37.7	-	-	-14.4	-	-	-	-	3.5	2.2	32.4	-
goods)	CTD	COTECCONS CONSTR	73,200	(236) 18,419	(0.7) 32,182	3.6	-	17.5	-52.4	-0.8	2.0	0.4	-	2.3	6.8	45.5	-
	REE	REE	51,826	(800)	(1.3)	0.0	10.9	11.1	-4.5	17.0	15.4	1.8	1.6	2.3	-1.3	17.2	

Source: Bloomberg, KB Securities Vietnam

8 ★ KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value	For avail (%, -1d)	P/E(X)		EPS CAG —	ROE	ROE (%)		P/B(X)		Performance (%)		
					(VNDmn, USDmn)		20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	42,228 (1.7)	46.1	14.2	14.7	-17.5	25.1	21.8	3.4	3.1	0.1	0.4	-9.1	10.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	18,945	31.4	9.6	8.5	-10.5	19.8	19.9	-	-	0.0	1.1	23.1	6.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	1,328 (0.1)	34.1	14.4	7.3	-5.1	6.2	11.7	-	-	-3.3	-1.9	10.6	-45.
Materials	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	743,787 (30.6)	18.0	12.6	10.6	21.9	10.6	12.0	1.2	1.1	5.4	6.3	52.8	-42.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	86,240 (3.5)	36.5	3.6	5.3	-0.5	38.3	23.7	1.3	1.1	-1.6	0.8	17.2	- 13.
	DCM	PETROCA MAU FER	13,650	7,226 (314)	114,382 (4.7)	46.5	4.0	6.6	-4.5	45.7	22.8	1.6	1.4	-1.0	1.0	9.5	-21.
	HSG	HOA SEN GROUP	18,864	11,063 (481)	176,641 (7.3)	38.9	10.2	6.7	67.9	7.0	10.0	0.7	0.6	6.7	4.2	71.8	-56.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	25,841 (1.1)	97.2	-	-	17.2	-	-	-	-	1.0	5.4	28.5	-61.
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	32,386 (1.3)	4.6	65.1	14.0	-51.0	4.9	10.5	1.6	1.6	-0.8	2.0	19.2	-42.
	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	124,114 (5.1)	39.9	-	23.2	-11.9	-1.2	1.9	0.8	0.8	0.3	5.3	30.5	-21.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	40,564 (1.7)	35.9	8.8	8.4	2.2	14.7	14.5	1.2	1.1	0.0	7.1	36.8	-12.
Consumer discretionary	MWG	MOBILE WORLD INV	46,500	65,024 (2.826)	162,110 (6.6)	0.0	15.3	12.8	14.4	20.2	19.6	2.7	2.4	1.8	3.6	18.3	-29.
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	25,791 (1.1)	0.0	15.7	13.7	2.4	25.2	22.4	3.2	2.7	-0.1	0.9	16.4	17.
	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	(0.1)	70.6	-	-	-	-	-	-	-	-0.5	-10.2	48.4	-57.
	FRT	FPT DIGITAL RETA	18,800	(097)	(3.5)	30.3	19.9	17.3	-75.2	24.7	23.1	4.4	3.6	-0.3	1.5	16.9	11.3
	PHR	PHUOC HOA RUBBER	61,900	(365)	34,295	34.6	6.8	7.8	41.2	28.7	22.5	1.7	1.7	-0.6	-6.2	20.5	-40.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	1,030 (0.0)	45.4	12.1	11.4	10.7	22.0	21.1	2.7	2.4	0.4	1.2	5.3	-24.
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	61,301 (2.664)	95,044 (3.9)	0.0	15.7	13.6	15.5	27.3	27.8	3.9	3.3	0.3	-0.1	12.4	0.

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

Equity

Duong Duc Hieu - Head of Equity Research

hieudd@kbsec.com.vn

Banks, Insurance & Securities

Nguyen Anh Tung – Senior Analyst

tungna@kbsec.com.vn

Nguyen Duc Huy - Analyst

huynd1@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Utilities

Tieu Phan Thanh Quang - Analyst

quangtpt@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Retails & Consumers

Pham Phuong Linh - Analyst

linhpp@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Le Hanh Quyen - Analyst

quyenlh@kbsec.com.vn

Strategy, Chemicals

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Strategy, Fishery & Textiles

Tran Thi Phuong Anh - Analyst

anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong - Assistant

huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.